

BORROWER-IN-CUSTODY GUIDELINES FOR FRB PHILADELPHIA

Instructions for completing borrow-in-custody arrangements

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I. INTRODUCTION

The Federal Reserve Bank (FRB) permits financially healthy banks, savings and loans and credit unions (Depository Institutions (DIs)) to pledge their well rated, performing assets as collateral to meet their borrowing needs from the Discount Window (and certain US Treasury programs) and offset fees from daylight credit usage while retaining possession of the assets. The most-commonly pledged assets for this purpose are loans.

The FRB's Borrower-In-Custody (BIC) collateral program permits DIs to retain possession of their loan files for operational purpose while still adequately securing their Discount Window contingency position.

This document outlines loan eligibility parameters, required documentation, and ongoing maintenance processes that should be followed after a DI has been approved by the FRB to hold collateral in a BIC arrangement. Information on pledging loan collateral can also be located on the FRB Discount Window website http://www.frbdiscountwindow.org and in the executed Letter of Agreement with the FRB (located in Section 7.6, Operating Circular 10).

If you would like more information on the guidelines contained herein, please email philbicmailbox@phil.frb.org and one of our collateral staff will contact you.

For General Inquires please contact the Discount Window:

Discount Window Office Hours: 8:00 a.m. - 7:00 p.m. (ET)

Toll Free Phone: (800) 372-2011

II. LOAN ELIGIBILITY, DOCUMENTATION, AND CONTROL

The following section provides information on the types of loans that can be pledged, including eligibility requirements that the loan must meet, and the necessary documentation needed to implement and maintain the pledged and BIC arrangement.

ELIGIBLE LOAN TYPES

The FRB accepts a wide range of loans, such as but not limited to the following:

- Consumer
 - o 1-4 Family Residential (1st lien)
 - o Home Equity (2nd lien)
 - Auto
 - o Installment
 - Student
 - Credit Cards
 - Unsecured
- Commercial
 - o Commercial and Industrial (C&I)
 - o Commercial Real Estate (CRE)
 - Construction
 - o Land
 - Agricultural
- Government Guaranteed

If you have any questions concerning a loan type not listed contact one of the collateral representatives to discuss eligibility.

Loans offered as collateral should generally have the documentation noted below depending upon the loan type:

- Loan agreement, mortgage, promissory note (original documentation¹)
- Syndicated note, participation note, master note (original documentation¹)
- Loan modifications (original documentation¹)
- Security agreement (original documentation1)
- Title
- UCC financing statement for underlying collateral

¹ a certified copy is acceptable in lieu of original document

- Insurance
- Appraisal
- Loan officers write-ups and annual reviews (if applicable)
- Risk rating reviews (if applicable)

If loans are created in an Electronic Format or maintained in an Imaged Format, contact the FRB to discuss particulars and eligibility.

LOAN LEVEL DOCUMENTATION/ELIGIBILITY CRITERIA:

Loans offered as collateral **must not** contain any of the following elements:

- More than 30 days delinquent for commercial type loans (including C&I, CRE, Land, Agricultural, Government Guaranteed)
- More than 60 days delinquent for consumer type loans (residential mortgages, home equity/2nd lien, unsecured, secured (auto, boat, etc.), credit cards, student loan)
- In foreclosure
- In legal dispute
- Insider loans
- Employee loans
- A participation mortgage (if a one-to-four family residential loan)
- Extensive delinquency history
- Loans with assignment or transferability restrictions
- LTV no more than 90% at origination
- Any off-balance sheet commitments
- Loans collateralized by stock of a depository institution
- Loans to a depository institution or an affiliate of a depository institution
- Loans issued to an affiliate Employee Stock Ownership Plan (ESOP) or secured by stock held by an affiliated ESOP
- Loans already pledged under a specific or blanket lien unless expressly subordinated to the Reserve Bank
- Loans to foreign entities or loan to domestic entities that are not denominated in US dollars
- Loans classified as Other Loans Especially Mentioned, Substandard, Doubtful or Loss, or that are fall below a pass credit from a regulatory standpoint or below the acceptable credit risk rating as defined in the QLR
- Loans that otherwise become unacceptable after being pledged must be withdrawn immediately

REQUIRED DOCUMENTATION

The documentation listed below is required for the initial set up of the BIC arrangement. In addition, much of this documentation must be updated on some periodic basis which is described under the Maintenance section below.

• <u>Collateral Certifications</u> – A BIC Collateral Certification Form must be completed and signed by an individual authorized by DIs Borrowing Resolution on file with the

Discount Window. This form provides insight to the loans that are being pledged and the DI's reporting capabilities. Contact the FRB for the appropriate BIC collateral certification.

The BIC Certification categories are as follows:

- o Residential Real Estate Mortgages
- Home Equity Loans
- Commercial Loans
- o Commercial Real Estate Loans
- Consumer Loans
- Credit Card Receivables
- <u>RIM Collateral Certification</u> In situations where a third-party service provider is utilized a Remote Inventory Manager or RIM Collateral Certification must also be completed. This certification can also be requested from the FRB representative.
- <u>Audit Review</u> A copy of the most recent internal Audit review of the assets being pledged must be provided to the FRB. An explanation of any Audit issues noted and management's response must also be provided.
- Internal Risk Rating Policy A copy of the DIs Internal Risk Rating (IRR) system must be provided (if pledging non-consumer loans). Upon review of the IRR the FRB will prepare a Qualified Loan Review (QLR) Agreement to define which risk ratings are acceptable for pledging as collateral. This agreement will be provided to the DI for review and signature and returned to the FRB.
- <u>Collateral Pledging Authorization Form (template provided)</u> -authorizes individuals to transmit the monthly loan revaluations to the FRB. This document must be completed on the institution's letterhead and signed in accordance with the borrowing resolution on file with the FRB.
- <u>UCC-1 Financing Statement and Search results</u> The FRB will file this form with the state authority, where the head office of the organization is located. A search is performed to certify that no prior liens exist on the pledged collateral. The FRB requires a first priority security interest. If there is entity in front of the FRB, i.e., FHLB or correspondent bank, the FRB would require the entity to subordinate their security interest

OPERATIONAL CONTROLS

Whether the loans are warehoused at the DIs office, at the office of an affiliate or with a third-party storage provider they must meet the following requirements:

- Loans must be stored in a secure area protected against loss from fire, theft and other dangers
- Access and removal of key documents from the collateral area must be monitored.
- Loans pledged to the FRB are identified as such by one or more of the following:
 - Marked within the DI's loan system as pledged to FRB Philadelphia (preferred).
 - The file folder containing the documentation is labeled to indicate that it is pledged to FRB Philadelphia.
 - Segregated in one or more file cabinets/drawers that are labeled to indicate that the contents are pledged to FRB Philadelphia.
 - The loans must be segregated in a defined area where a highly visible sign indicates that the room contains loans that are pledged to FRB Philadelphia as collateral.

III. MAINTAINING A BIC COLLATERAL ARRANGEMENT

Once a DI is approved for the BIC program, a contact at the DI must be identified who will be responsible for adherence to the policies and procedures of the program. It is recommended the officer appointed as liaison is from the funding area of the DI and authorized to pledge collateral according to the DI's Authorizing Resolutions for Borrowing (Operating Circular 10) on file with the FRB's Credit and Risk Management unit.

DI REPORTING PROCEDURES

To maintain a collateral arrangement an update of outstanding balances (usually monthly) must be provided to the FRB.

- Monthly Loan Detail Once the arrangement has been established, the DI is required to submit monthly (unless requested more frequently by the FRBP) a loan trial balance listing as described under the Required Documentation section above. Timely updates are required to ensure the continuance of the collateral value. Collateral value will be reduced or discontinued if updates are not received as scheduled.
- Loan Substitution Loans can be withdrawn, or additional loans can be added as needed. Loans that become unacceptable after initially being pledged must be withdrawn from the pledge. DIs are required to monitor their pledged portfolio to ensure it meets the FRB's eligibility criteria. In addition, DIs are required to monitor their pledged loan pools for variances of 10% or more in the current outstanding balances. If a 10% or more variance occurs at any time during the reporting period, the DI is required to provide an interim reporting of balances with the FRB and include an explanation for the variance in the reporting email. If you are unsure of this requirement, please contact any of the collateral representatives noted in the Introduction section above.
- <u>Cover Letter</u> The loan trial balances must be accompanied by a signed Cover Letter with each reporting. See more detail in the Required Documentation – Cover Letter section below.

PORTFOLIO REPORTING PROCEDURES

All depository institutions that pledge loans as collateral for Federal Reserve purposes are required to submit reports detailing the pledged loans on a periodic basis (at least monthly), as well as any time the total current outstanding principal balance of all loans pledged decreases by 10 percent or more. The Federal Reserve Loan Collateral Schedule is the Federal Reserve's process for recording loan pledges at the individual loan detail level, and, in most instances, reports must be submitted in a template format.

The process for pledging loan collateral to a Reserve Bank depends in part on whether the pledging institution is in the in-scope category or out-of-scope category. The difference between the two groups is the amount of information the pledging institution must provide about each pledged loan. In-scope institutions must provide a more detailed set of data elements for pledged loans.

The DI must submit a trial balance of the loan portfolio it is pledging. The trial balance must be reported in the FRB's prescribed template format. It must be transferred using the ZIX encryption process. Please alert the FRB if you do not already have access to the ZIX encryption process. All deposits are to be sent to the PHIL SRC BIC mailbox at PHILBICMailbox@phil.frb.org. All reporting is due by the 5th of the month unless instructed otherwise.

Pledging institutions should refer to the File Specifications and General Reporting requirements section through the Discount Window site for further in-scope and out-of-scope detail. <u>Pledging Collateral (Pledging Collateral (frbdiscountwindow.org))</u>

1. COLLATERAL SCHEDULE REQUIREMENTS FOR *IN-SCOPE* Depository Institutions

An institution is considered in-scope if it meets one of the following criteria:

- All depository institutions that are controlled (12 CFR 225.2(e)) by a Bank Holding Company (12 CFR 225.2(c)(1)) (including a Financial Holding Company (12 CFR 225.81)) or an Intermediate Holding Company (12 CFR 252.2(y)) with Fifty Billion Dollars (\$50,000,000,000) or more in total consolidated assets, defined as the average over the last four calendar quarters;
- All Foreign Banking Organizations (12 CFR 211.21(o)(1));
- All other domestic depository institutions with Fifty Billion Dollars (\$50,000,000,000) or more in total consolidated assets, defined as the average over the last four calendar quarters; or
- An institution that voluntarily becomes an in-scope institution.

Once an institution is defined as in-scope, the reporting requirements remain in place even if the institution no longer meets the above definition in the future. Staff at the local Reserve Bank will contact an institution if its reporting requirements are subject to change.

Details on the format and transmission methods for in-scope institutions can be found

here: https://www.frbdiscountwindow.org/~/media/documents/inscope_fileforma_tspecificationsanddefinitions.pdf

2. COLLATERAL SCHEDULE REQUIREMENTS FOR OUT-OF-SCOPE DIS

Two methods of collateral reporting are available:

FRB Common Out-of-Scope Collateral Schedule Template

The loan trial balance listing can be reported in the FRB's standard out-of-scope excel template. The template defines the layout of the fields which are required for accurate reporting purposes. Once this reporting format has been established it must be followed consistently. (See attached Common Out-of-Scope Collateral Schedule Template in the Appendix.)

3. COVER LETTER REQUIRMENTS FOR BOTH IN-SCOPE OR OUT-OF-SCOPE DIS:

A Cover Letter must accompany the listing of loans whether the pledging institution is defined as in-scope or out-of-scope. The Cover Letter identifies by CALL report code, the aggregate loan values pledge to the Reserve Bank. The Cover Letter must be signed by an individual who is authorized under the institution's Board resolution on file with the FRB to pledge collateral. If the listing and cover letter are submitted via e-mail, no signature is required; however, a Pledging Authorization form must be submitted to authorize the individuals sending the e-mails.

Furthermore, institutions are expected to transmit collateral reports to their Reserve Bank using an approved method of secure transmission. The following methods may be used to securely transmit the Collateral Schedule: ZIX or Intralinks. See attached BIC Cover Letter and Pledging Authorization forms noted in the Appendix.

FRB REVIEW PROCEDURES

The FRB will establish a review cycle in which the DI must complete a new/updated collateral certification form (as described above in the Required Documentation section above). In addition, the FRB will establish a frequency cycle for conducting on-site reviews of the loan collateral pledged. These reviews will be scheduled and coordinated to accommodate both the institution's and FRB's schedules.

- Review of Operational Controls A review of the DI's operational controls for loan accounting and documentation will be conducted to ensure that management adequately monitors the loan collateral and that they adhere to FRB requirements. Appropriate operational controls help prevent the inadvertent or deliberate removal, destruction, sale, or double pledging of loans, which, in turn, helps ensure that the value assigned to the collateral is accurate.
- On-site Review An on-site review of the warehousing facility will be performed within six months of establishing the BIC collateral arrangement. This review will take place where the loans are permanently warehoused. The loan documentation will be reviewed for compliance with FRB eligibility requirements. If the loan documents are imaged on the DI's automated system but stored with an affiliate or a third-party servicer a review will be performed at both locations. The review will also include an evaluation of the operational controls in place to ensure that the loans pledged to the FRB are adequately safeguarded. Going forward, a regular onsite review cycle will be established for the institution. In addition, in-scope institutions will be subject to periodic data validations to confirm the veracity of reported information.

COLLATERAL VALUATION

Current collateral valuations can be obtained by referencing the Discount Window website at <u>Collateral Valuation (frbdiscountwindow.org)</u>

IV. REQUIRED BORROWING DOCUMENTS

In addition to establishing a BIC arrangement, the following documents found in Operating Circular 10 must be on file with the Reserve Bank to borrow from the Discount Window.

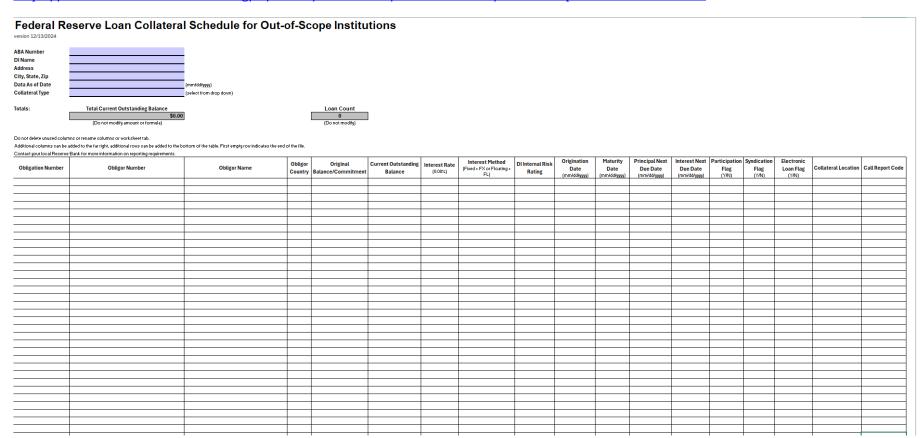
- ►<u>Letter of Agreement</u>
- ► <u>Authorizing Resolutions for Borrowers</u>
- ► <u>Form of Certificate</u> (along with a copy of letter of authorization from the appropriate regulatory authority)
- ► <u>Correspondent Letter of Agreement</u>

These documents are available and explained in more detail on the Discount Window website: Pledging Collateral (frbdiscountwindow.org)

V. APPENDIX

FRB Out-of-Scope Collateral Schedule Template (Excel)

https://www.frbdiscountwindow.org/~/media/Documents/Collateral Docs/out of scope collateral schedule



Out-Of-Scope Collateral Schedule Specifications

Electronic Loan File Specifications

- ◆ On a periodic basis (at least monthly), a DI will send an excel file containing detail on pledged loans that are held in a Borrower-In-Custody (BIC) arrangement, held by the DI in accordance with Treasury Investment Program (TIP) requirements, and/or held at an approved custodian .
 - Files may be sent as an email attachment (accompanied by an unsigned Cover Letter if submitted by a signer authorized by the institution's OC-10 Authorization List, or wet-signed by an authorized signer if submitted by an unauthorized liaison).
 - ♣ Each file should only contain data for one ABA Number and each tab should contain one loan type (although multiple files may be submitted by a DI for the same asset type and securities account number).
 - Each file must contain a unique identifier (Loan Identifier) that will be maintained and matched in future file submissions; each new file will replace the previous file with the same Loan Identifier.
 - Depository institutions should consider their information security requirements before sending Collateral Schedules electronically. If requested, the Federal Reserve Banks will work with DIs to receive encrypted information or otherwise meet the requirements of an institution's information security program.
 - ♣ To ease processing, DIs are encouraged to program the edits listed on page 4.
- Each file may (i) contain new loan deposits (loans that are not currently pledged); (ii) provide updated principal balances for loans currently pledged (revaluations); and/or (iii) exclude loans that are no longer pledged (withdrawals). As a reminder, a DI must send an updated file to the FRB any time the total current outstanding book value of all loans listed in the file decreases by 10% or more.
- While certain fields are optional and may be left blank (as indicated in the descriptions in the tables below), loans where *required* fields are left blank or not completed in accordance with the tables below will be listed on an exception report and will not receive value.
- 4 Each file should include only one Header Record (the first record in the file) and only one Trailer Record (the last record in the file). In addition:
 - ♣ For each loan that is not part of a master note facility, the file should include (i) one Obligor Record and (ii) one loan detail record.
 - For each master note facility, the file should include (i) one Obligor Record; (ii) one Master Note Record; and (iii) a Loan Detail Record for each individual drawdown under the facility.

Header Record

Field Name	Field	Description
ABA Number	B4	Depositor's ABA Number.
DI Name	B5	Depositor's Name
Address	B6	Depositor's address
City, State. Zip	В7	Depositor's City, State, and Zip Code
Data As of Data	B8	Current data in MMDDYYYY format
Collateral Type	B9	Select asset type from dropdown list
Totals Current Outstanding Balance	B11	Total Balance will populate automatically
Loan Count	E11	Loan Count will populate automatically

Field Name	Field	Description
Obligation Number	A18	Identifies Obligor, must be unique to
		obligor.
Obligor Number	B18	Identifies Obligor, may be blank if not
		applicable.
Obligor Name	C18	Identifies Obligor.
Obligor Country	D18	Identifies country of Obligor, may be blank.

Loan Detail Record

Field Name	Field	Description
Original Balance/Commitment	E18	Original Par Amount on issue date. Note: for each unique file loan identifier, the Original Par Amount cannot change from one file to the next.
Current Outstanding Balance	F18	Current Outstanding Principal Value, may not exceed Current Par Amount
Interest Rate	G18	Interest Rate.
Interest Method	H18	Interest Rate Method (FX=Fixed, FL=Floating)
DI Internal Risk Rating	I18	Depositor-assigned Internal Risk Rating. May be blank for consumer loan pledges
Origination Date	J18	MM/DD/YYYY format. May be blank.
Maturity Date	K18	MM/DD/YYYY format
Principal Next Due Date	L18	MM/DD/YYYY format,
Interest Next Due Date	M18	MM/DD/YYYY format
Participation Flag	N18	Y/N
Syndication Flag	O18	Y/N
Electronic Loan Flag	P18	Y/N, label as "Yes" for loans originated electronically.
Collateral Location	Q1	Location of collateral if differs from Depositor's address
Call Report Code	R1	Call Report Code

Collateral Type (in Header Record)

Code	Asset Type
550	Municipal Loans
705	Agricultural Loans
710	Commercial Loans
720	US/US Agency Guaranteed Loans
721	Export Import Bank Guaranteed Loans
722	Other Guaranteed Agency Loans
725	Non Guaranteed Agency Loans
730	Private Banking Loans
740	Individual Loans
741	Auto Loans
741	Other Consumer Loans
743	Auto Leases

743	Other Consumer Leases
750	1-4 Family Mortgages (First Lien)
760	1-4 Family Mortgages (Home Equity, Second Lien)
780	Commercial Real Estate Loans
790	Construction Loans
791	Raw Land

Edits Causing Rejection:

- If the file has errors (items that cannot be deposited due to errors/format/etc.), CMS will reject the whole file and produce an exception report detailing the problems so that the DI can be notified of the need to resubmit

Edits Listed on Exception Report (Does Not Cause Rejection of the File):

- If a new internal risk rating (IRR) is on the file. (If IRR is required the new IRR will be mapped to excessive risk which assigns zero collateral value)
- Items with an FRB Rating of not rated (NR) (FRB rating of NR is recorded if an IRR is required but left blank, will map to excessive risk which assigns zero collateral value).
- If the current value of a loan exceeds the current par amount of the loan.
- If the change in total current outstanding book value resulting from loans withdrawn/revalued since the last update is >=10% (do not count <u>new</u> loan detail items when determining change in value percentage).
- If the Obligor Country is not US or blank.
- For Consumer Loans (730-760) list:
 - o If Principal Next Due Date +60 < Principal Balance As-Of Date
 - If Principal Payment Frequency = M and Principal Paid Through Date +90 < Principal Balance As-Of Date
 - o If Interest Next Due Date +60 < Principal Balance As-Of Date
 - If Interest Payment Frequency = M and Interest Paid Through Date +90 < Principal Balance As-Of Date
- All Other Loans (550-725; 780-791) list:
 - o If Principal Next Due Date +30 < Principal Balance As-Of Date
 - If Principal Payment Frequency = M and Principal Paid Through Date +60 < Principal Balance As-Of Date
 - If Principal Payment Frequency = Q and Principal Paid Through Date +120 < Principal Balance As-Of Date
 - \circ If Principal Payment Frequency = S and Principal Paid Through Date +210 < Principal Balance As-Of Date
 - If Principal Payment Frequency = A and Principal Paid Through Date +390 < Principal Balance As-Of Date
 - O If Interest Next Due Date +30 < Principal Balance As-Of Date
 - o If Interest Payment Frequency = M and Interest Paid Through Date +60 < Principal Balance As-Of Date
 - If Interest Payment Frequency = Q and Interest Paid Through Date +120 < Principal Balance As-Of Date
 - If Interest Payment Frequency = S and Interest Paid Through Date +210 < Principal Balance As-Of Date
 - If Interest Payment Frequency = A and Interest Paid Through Date +390 < Principal Balance As-Of Date

FRBP Cover Letter Template (PDF)

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SUBM	IT COLLATERAL SCHEDULE WITHIN 5 BUSI	ا NESS DAYS O	F THE FILE(s) AS OF	DATE:	
The Co	llateral Described Below is Pledged to the Federal I	Reserve Bank o	f Philadelphia for (mark	one) 🗌 Federal	
Catago	ry of Collateral		Call Report #	# of Loans	Investment Program Amount of Pledge
			(Schedule RC-C		Amount of Fledge
	ency Guaranteed Loans				
	to Municipalities		8.a		
	ercial Loans (incl leases)		4.a		
	Real Estate Loans (incl Multifamily & Farmland)		1. <u>b.,1.d.,1.e.(1),1.e</u>		
	ruction Real Estate Loans		1.a.(1), 1.a.(2)		
	and Loans		1.a.(2)		
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	it Loans, Guaranteed/DOE		6. d	_	
	Card Receivables, Prime			_	
	Card Receivables, Subprime		<u>6.a</u>		
	mer Loans (Auto Loans, Mobile Home, Boat)		<u>6. a</u> 6.c, 6.d.		
Consu	Other (secured)		6.b, 6.d.		
Conon	mer Leases (Auto, Boat)		0.b, 0.d. 10.a	_	
	mer Leases (Auto, Boat) mer Loans, Unsecured Prime				
	(Specify)		6.b, 6.d.		
		_			
		[Is Curren	tly Authorized to Pledge:
		[F	Is Curren	tly Authorized to Pledge:
(a) All	oletion of Name, Title and E-mail address loans included in the pledge are owned by the pledg intained free of any adverse claim.		wer sheet certifies t	OR FRB USE (DNLY
(a) All i and ma (b) No	loans included in the pledge are owned by the pledg	ing institution (30 days (60 da	wer sheet certifies to for held in a pre-approve ys for consumer, mortga	OR FRB USE (hat: d affiliate pledge	ONLY arrangement)
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(a) All i and ma (b) No i non-acc (c) No i (d) A n update (e) This	loans included in the pledge are owned by the pledg intained free of any adverse claim. loans included in the pledge are past due more than crual status, or classified (Note: Credit card pools n loans to insiders (per Regulation O), affiliates/subs new collateral listing is required if the pledge amo is due. A change of 10% or greater must be explai	ing institution (30 days (60 da nay include rec sidiaries, or for unt for a categ ined in the repo	over sheet certifies to for held in a pre-approve ys for consumer, mortga eivables past due more to reign obligors are include gory changes by 10% or orting e-mail. her constitute a Collaters	hat: d affiliate pledge ge, and student lo han 60 days). led in the pledge. more before the	ONLY arrangement) ans), on next collateral listing ined in Operating Circular

Collateral Pledging Authorization Form

[Custodian Letterhead]			
[Date]			
FRB			
Please accept this letter as pledge documentation to the Third Party Custodian of to transmit this information	ne Federal Reserve Ban ("DI"). T	k of via e-mail	in our capacity as
Name	Title	E-mail Address	Phone Number
` '	the above listed email a rding an email from suc Cover Letter and	ddresses (or from any of th	e authorized email attachments:
shall for all purposes be de same information.	emed identical to non-e	electronic pledge document	ts containing the
Custodian accepts full resp sent through electronic me	•	ssful transmission and rece	ipt of information
Thank you,			
[Custodian] By: Name: Title:			